

TDP

TYPE DIMENSIONS PROFILER® — INTRODUCTORY REPORT

A REPORT FOR:

SAM SAMPLE

CREATED 30 SEPTEMBER 2026
CONFIDENTIAL

WWW.ITESTHUB.COM

BASED ON CARL JUNG'S THEORY OF PSYCHOLOGICAL TYPE

INTRODUCTION

This report is confidential and is produced on behalf of Sam Sample who completed the Type Dimensions Profiler®(TDP®)on 30/09/2026.

The TDP® asks individuals to describe their typical behaviour and preferences (by selecting statements that apply to them) in relation to Carl Jung's theory of Psychological Type. This report has summarised those responses and interpreted the output into Jung's framework.

PREFERENCES

The TDP® assesses your **preferences** on four dimensions.

To get a better idea of a 'preference' please sign your name in the space below.

FIG. 01 – PREFERRED HAND

Now, sign your name with the opposite hand three times below.

FIG. 02 – NON-PREFERRED HAND

Just like we are born left or right-handed, Jung believed we are also born with personality preferences. So, using your non-preferred hand should have felt more difficult, required some deliberate effort and attention. Whereas your preferred hand should have felt natural and took less effort. While you might be able to train yourself to use either hand to sign your name, the innate difference in confidence and output is often clear, with one feeling much more natural than the other. For this reason, we can say that you have a 'preference' for one hand over another.

In the same way, for each of the four dichotomies tested in the TDP® questionnaire, you will prefer one side of the dimension over the other. You can use both sides in different situations and over time, learn to be better at your non-preferred side, but you will always have a natural inclination to your preferred side. When using this preferred side, you will likely feel more confident and engaged.

THE FOUR DIMENSIONS

The TDP® sorts you into one of two categories across four distinct dimensions. Look at the following tables and see which side you fit on for each:

E & I – EXTRAVERSION & INTROVERSION

This dimension is about where you focus and get your energy from.

EXTRAVERSION (E)

A preference for being active and engaged. Energy and attention are focused externally on the world around you, which involves people and activities.

- Outgoing, energetic, and socially adept.
- Thrive in group settings, initiating conversations and engaging others.
- Energised by social interactions, they enjoy collaborating and brainstorming ideas.
- Quick to build relationships, they create a lively and enthusiastic atmosphere within the team.

INTROVERSION (I)

A preference for being calm and reflective. Energy and attention are focused internally on your thoughts and ideas, which involves time to think.

- Reflective, focused, and attentive listeners.
- Valued for their deep thinking and introspective nature, they provide thoughtful insights.
- Excel at individual tasks, offering detailed analysis and concentrated effort.
- Provide a calm and contemplative presence, fostering a sense of stability within the team.

Which description most closely reflects you?

S & N – SENSING & INTUITION

This dimension is about the type of information you pay attention to and trust more.

SENSING (S)

A preference for concentrating on facts and concrete information or data. Focus is directed towards the 'here and now' and what can be practically achieved.

- Practical, detail-oriented, and grounded.
- Meticulous in gathering and analysing data, they ensure accuracy and precision.
- Excellent at implementing plans and following established procedures.
- Bring a practical perspective to problem-solving, considering the tangible aspects of a situation.

INTUITION (N)

A preference for concentrating on ideas and making associations between information. Focus is directed towards 'what might be' and future possibilities.

- Innovative, visionary, and future-oriented.
- Generate creative ideas and think beyond the immediate circumstances.
- Skilled at recognising patterns and connecting seemingly unrelated information.
- Offer strategic insights, envisioning long-term possibilities and potential opportunities.

Which description most closely reflects you?

T & F – THINKING & FEELING

This dimension is about how we make decisions and communicate our feelings.

THINKING (T)

A preference for making objective decision based on logic. Focused on tasks and using principles to guide decision making.

- Logical, objective, and rational decision-makers.
- Analyse situations objectively, basing decisions on logical reasoning.
- Excel at critical thinking, problem-solving, and evaluating different options.
- Provide objective feedback and maintain a focus on efficiency and effectiveness.

FEELING (F)

A preference for making values-based decisions. Focused on relationships and using empathy to guide decision making.

- Empathetic, considerate, and value harmony.
- Show sensitivity towards others' emotions, fostering a supportive team environment.
- Skilled at understanding interpersonal dynamics and resolving conflicts diplomatically.
- Value the human aspect of decision-making, prioritising the impact on individuals.

Which description most closely reflects you?

J & P – JUDGING & PERCEIVING

This dimension is about the lifestyle we live and how we get things done.

JUDGING (J)

A preference for living a planned and organised lifestyle. Focused on reaching closure and creating a structure to operate within.

- Logical, objective, and rational decision-makers.
- Embrace new ideas and changes, by organising, acting decisively and planning.
- Excel at managing deadlines and ensuring tasks are completed on time.
- Offer stability and direction, keeping the team focused and on track towards goals.

PERCEIVING (P)

A preference for living a spontaneous and adaptable lifestyle. Focused on exploring options and creating space and freedom to operate flexibly.

- Flexible, adaptable, and open-minded.
- Embrace new ideas and changes, exploring different possibilities and options.
- Agile problem solvers who can quickly adjust strategies based on evolving circumstances.
- Bring spontaneity and creativity to the team, often thinking outside the box.

Which description most closely reflects you?

By understanding and appreciating our preferences, we can better leverage the natural leadership strengths of each preference to enhance our performance and enrich our lives.

THE SIXTEEN TDP® TYPES

The four dimensions combine together to form one of sixteen different types. Which of these types sound the most like you? Your own result is shaded below.

ST SENSING · THINKING	SF SENSING · FEELING	NF INTUITION · FEELING	NT INTUITION · THINKING
01 ISTJ ISTJs are dependable and responsible individuals who excel at organising and implementing plans with thoroughness and precision. They have a strong work ethic and are highly reliable, making them valuable contributors to any team or project.	02 ISFJ ISFJs are warm, caring, and conscientious individuals who possess a natural ability to understand and support the emotional needs of others. They are dedicated to creating harmony and ensuring everyone's well-being.	03 INFJ INFJs are insightful, empathetic, and idealistic individuals who possess a deep understanding of human emotions and motivations. They are committed to making a positive difference in the world and are often seen as advocates for justice and compassion.	04 INTJ INTJs tackle conflicts analytically, focusing on strategic thinking and efficient problem-solving. They value objective evaluation and long-term solutions.
05 ISTP ISTPs are adventurous, adaptable, and resourceful individuals who thrive in dynamic and hands-on environments. They have a natural talent for troubleshooting and are often seen as practical problem solvers, making them valuable assets in crisis situations.	06 ISFP ISFPs are gentle, artistic, and compassionate individuals who deeply appreciate beauty and the experiences life has to offer. They have a keen eye for aesthetics and use their creativity to bring joy and harmony into the world.	07 INFP INFPs are imaginative, compassionate, and deeply reflective individuals who possess a strong sense of personal values and ethics. They are driven by a desire to make a positive impact and are often drawn to creative pursuits and helping others.	08 INTP INTPs are curious, logical, and independent thinkers who are skilled at analysing complex problems and generating innovative solutions. They thrive on intellectual challenges and are constantly seeking to expand their knowledge and understanding of the world.
09 ESTP ESTPs are energetic, spontaneous, and action-oriented individuals who enjoy living in the moment and exploring new experiences. They have a natural charisma and are often seen as natural leaders who can motivate and inspire others.	10 ESFP ESFPs are vivacious, enthusiastic, and outgoing individuals who bring a contagious energy to any social setting. They have a natural talent for connecting with others and are often admired for their ability to create a lively and inclusive atmosphere.	11 ENFP ENFPs are enthusiastic, compassionate, and highly creative individuals who possess a zest for life and a natural curiosity. They are skilled at inspiring others and are often drawn to careers that allow them to express their ideas and values.	12 ENTP ENTPs are charismatic, quick-witted, and intellectually curious individuals who thrive on exploring new possibilities and generating innovative ideas. They are often seen as natural visionaries and enjoy engaging in stimulating debates and discussions.
13 ESTJ ESTJs are practical, organised, and dependable individuals who excel at managing and coordinating tasks efficiently. They have a natural talent for leadership and are highly skilled at implementing plans and ensuring things are done effectively.	14 ESFJ ESFJs are warm, nurturing, and sociable individuals who value harmony and cooperation in their relationships and environments. They are natural caregivers and are often appreciated for their ability to create a supportive and inclusive community.	15 ENFJ YOUR TYPE ENFJs are charismatic, empathetic, and persuasive individuals who possess natural leadership qualities and a genuine concern for the well-being of others. They are often drawn to roles that allow them to inspire and guide others toward positive change.	16 ENTJ ENTJs are confident, assertive, and strategic individuals who are skilled at organising and leading others toward achieving ambitious goals. They possess a natural talent for long-term planning and are often seen as influential and visionary leaders.

SUMMARY PROFILE

Your responses on the Type Development questionnaire indicate you are **ENFJ**. A short description of the 4 Dichotomies are presented below.

THE WAY YOU DIRECT AND RECEIVE ENERGY

EXTRAVERSION People with a preference for Extraversion tend to like group activities and get energised by social interaction. They can be enthusiastic, energetic, and easily excited.	ei	INTROVERSION People with a preference for Introversion tend to enjoy independent activities and time to think. They value close relationships and present as thoughtful.
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THE WAY YOU PROCESS INFORMATION & WHAT YOU PAY ATTENTION TO

SENSING People with a preference for Sensing tend to be observant and practical and down-to-earth. They live in the moment and focus on what is happening or has already happened.	sn	INTUITION People with a preference for Intuition tend to be imaginative, open-minded, and curious. They enjoy novelty over stability and focus on hidden meanings and future possibilities.
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THE WAY YOU MAKE DECISIONS & COMMUNICATE EMOTIONS

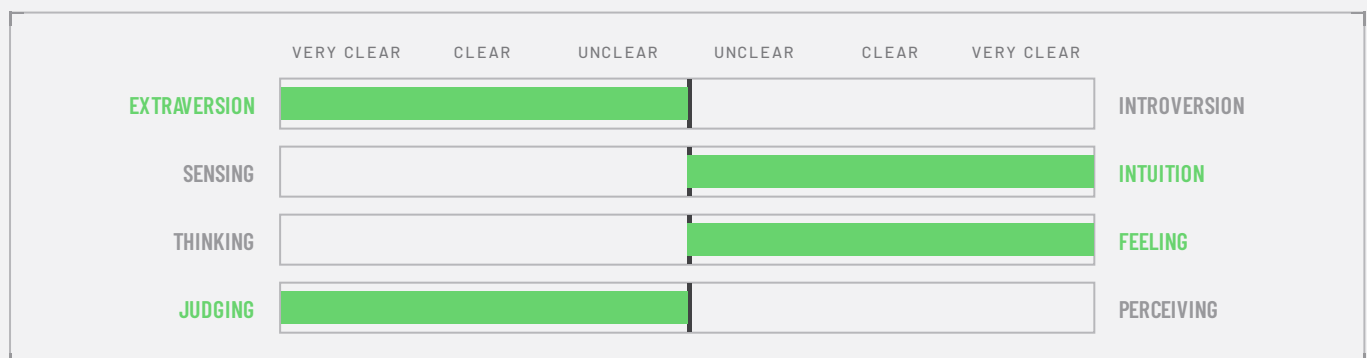
THINKING People with a preference for Thinking tend to be objective and logical. They are competitive and value efficiency, so look for quick ways to get things done.	tf	FEELING People with a preference for Feeling tend to be empathic and led by their values. They promote harmony and cooperation.
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THE WAY YOU APPROACH LIFE/WORK & ACHIEVE OUTCOMES

JUDGING People with a preference for Judging tend to be decisive and organised. They value clarity, predictability and closure, preferring structure and planning.	jp	PERCEIVING People with a preference for Perceiving tend to keep their options open and put off making decisions until needed. They are flexible and often to do their best work under pressure.
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PREFERENCE CLARITY

The preference scores below indicate how clearly you have selected one preference over its opposite. A long bar indicates consistent responses for a preference, and therefore greater clarity. Scores range from -15 to +15; negative scores indicate the E, S, T or J preference, positive scores the I, N, F or P preference.



ENFJ**EXTRAVERSION · INTUITION · FEELING · JUDGING**

SUMMARY

Empathetic, inspiring, and charismatic, ENFJs exude a natural ability to motivate and guide others. They are passionate about fostering personal growth in themselves and those around them. ENFJs champion human potential and are driven by their desire to nurture and uplift. They take joy in forming deep, meaningful relationships and are often seen as natural leaders and mentors.

RELATING TO OTHERS

ENFJs are adept at understanding human dynamics and are deeply attuned to the emotions and needs of others. They have an innate ability to inspire and motivate, making them sought-after leaders and friends. ENFJs value unity and harmony, often mediating conflicts and bringing about understanding. Their genuine interest in the well-being of others allows them to create supportive and nurturing environments.

KEY BEHAVIOURS

- Charismatic and influential, they inspire others to be their best selves
- Deeply empathetic, they have a keen insight into others' feelings and motivations
- Committed and nurturing, they create supportive environments
- Value unity and harmony, often acting as mediators in conflicts
- While they thrive on connecting and inspiring, they can further grow by setting boundaries and attending to their own needs

BUILDING UNDERSTANDING

ENFJs have a profound interest in personal growth and development. They constantly seek deeper understanding of themselves and the people around them. Their intuitive nature allows them to grasp complex human emotions and dynamics. ENFJs have a vision for the potential in others and often serve as catalysts for positive change in individuals and communities.

KEY BEHAVIOURS

- Insightful and reflective, they seek to understand the complexities of human nature
- Motivated by growth, they constantly push for personal and communal development
- Intuitive and perceptive, they can read between the lines and sense unspoken feelings
- Visionary, seeing the potential in others and driving them toward positive change
- While deeply in tune with emotions, they can enhance their decision-making by considering objective facts and data

ACHIEVING OUTCOMES

ENFJs are driven by a desire to bring positive change and harmony. They approach tasks with a focus on the collective good and often prioritise the emotional well-being of the group. ENFJs are adept at rallying people toward a common goal, and their leadership is marked by inclusivity and encouragement. They shine in roles where they can leverage their influence to inspire and guide.

KEY BEHAVIOURS

- Outcome-focused, prioritising collective well-being and harmony
- Effective leaders, they unite groups toward common objectives
- Inclusive and encouraging, they ensure everyone's voice is heard
- Driven by the desire to create positive impact, they often step into mentorship roles
- While motivated by group harmony, they can strengthen outcomes by occasionally taking tough decisions when needed

MOTIVATION AND VALUES

ENFJs are deeply motivated by the connections they form and the positive change they can bring about in others. They value harmony, personal growth, and mutual respect. ENFJs are driven by their core belief in the goodness and potential of humanity. They seek roles and environments where they can nurture, guide, and inspire, working tirelessly to bring about understanding and unity.

KEY BEHAVIOURS

- Driven by deep connections and the potential for positive change in others
- Value harmony, growth, and mutual understanding
- Guided by their belief in the inherent goodness and potential of people
- Inspirational and influential, they naturally take on roles of leadership and mentorship
- While continually nurturing others, they can further their influence by also investing time in their personal growth and self-care

TYPE DYNAMICS

Your four letters are more than a label — they point to a hierarchy of four mental functions, used in a preferred order. The two middle letters name your perceiving function(S or N)and your judging function(T or F); the outer letters determine which is used first, and in which direction(extraverted or introverted).

HOW THE ORDER IS WORKED OUT — ENFJ

- 01 The first letter shows which function leads. As an E, the Dominant is extraverted. (For introverts, the introverted function leads.)
- 02 The last letter shows which preference you extravert. J points to the judging functions (T-F): Fe. (A P would extravert the perceiving functions (S-N) instead.)
- 03 The other middle letter(N) becomes the Auxiliary, used in the opposite attitude: Ni. It balances the dominant — one function perceives, the other judges; one looks out, the other in.
- 04 The Tertiary is the opposite of the auxiliary(Se), and the Inferior is the opposite of the dominant (Ti).

WHAT EACH POSITION MEANS

DOMINANT	Your leading preference — the core of your type, most trusted and most developed. Used effortlessly; over-reliance can crowd out other perspectives.
Auxiliary	The supporting preference that balances the dominant. Development of the auxiliary brings judgement and perception, and inner and outer life, into balance.
Tertiary	Less developed and less trusted; typically matures in mid-life. Can be a source of growth when consciously exercised.
Inferior	The least conscious preference. Under fatigue, pressure or stress it can erupt in an exaggerated, uncharacteristic form — a useful early-warning signal for self-management.

THE FUNCTION STACK OF EACH TYPE

ISTJ  DOM Si · Introverted Sensing AUX Te · Extraverted Thinking TER Fi · Introverted Feeling INF Ne · Extraverted Intuition	ISFJ  DOM Si · Introverted Sensing AUX Fe · Extraverted Feeling TER Ti · Introverted Thinking INF Ne · Extraverted Intuition	INFJ  DOM Ni · Introverted Intuition AUX Fe · Extraverted Feeling TER Ti · Introverted Thinking INF Se · Extraverted Sensing	INTJ  DOM Ni · Introverted Intuition AUX Te · Extraverted Thinking TER Fi · Introverted Feeling INF Se · Extraverted Sensing
ISTP  DOM Ti · Introverted Thinking AUX Se · Extraverted Sensing TER Ni · Introverted Intuition INF Fe · Extraverted Feeling	ISFP  DOM Fi · Introverted Feeling AUX Se · Extraverted Sensing TER Ni · Introverted Intuition INF Te · Extraverted Thinking	INFP  DOM Fi · Introverted Feeling AUX Ne · Extraverted Intuition TER Si · Introverted Sensing INF Te · Extraverted Thinking	INTP  DOM Ti · Introverted Thinking AUX Ne · Extraverted Intuition TER Si · Introverted Sensing INF Fe · Extraverted Feeling
ESTP  DOM Se · Extraverted Sensing AUX Ti · Introverted Thinking TER Fe · Extraverted Feeling INF Ni · Introverted Intuition	ESFP  DOM Se · Extraverted Sensing AUX Fi · Introverted Feeling TER Te · Extraverted Thinking INF Ni · Introverted Intuition	ENFP  DOM Ne · Extraverted Intuition AUX Fi · Introverted Feeling TER Te · Extraverted Thinking INF Si · Introverted Sensing	ENTP  DOM Ne · Extraverted Intuition AUX Ti · Introverted Thinking TER Fe · Extraverted Feeling INF Si · Introverted Sensing
ESTJ  DOM Te · Extraverted Thinking AUX Si · Introverted Sensing TER Ne · Extraverted Intuition INF Fi · Introverted Feeling	ESFJ  DOM Fe · Extraverted Feeling AUX Si · Introverted Sensing TER Ne · Extraverted Intuition INF Ti · Introverted Thinking	ENFJ  DOM Fe · Extraverted Feeling AUX Ni · Introverted Intuition TER Se · Extraverted Sensing INF Ti · Introverted Thinking	ENTJ  DOM Te · Extraverted Thinking AUX Ni · Introverted Intuition TER Se · Extraverted Sensing INF Fi · Introverted Feeling

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